ACCESS TO LOGISTIC HUBS

We facilitate the access of Argentine companies to logistic hubs so that they can reduce the delivery times of their products and improve the control of their business abroad.

1. WHY IS THIS A BENEFIT FOR YOUR COMPANY?

One of the main obstacles faced by Small and Medium Enterprises (SMEs) in the world is logistics and distribution. The problem is aggravated for the Argentinean companies that must comply with delivery deadlines in a much greater average distance and, therefore, end up depending on large importer-distributor companies for their products to enter abroad.

2. WHAT DO WE OFFER?

The Agencia Argentina de Inversiones y Comercio Internacional (AAICI) manages agreements with logistic providers to offer access facilities to the main distribution centers in the world.

This program allows your company to access an exclusive BICE credit line with the following benefit: finance the costs and expenses of logistics and physical distribution of goods with a term of up to 360 days, plus 30 days extension. The line covers between 75% and 100% of the value of the Incoterm and does not require a purchase order for its application (only for companies included in the AAICI Program). More information at financiamiento@inversionycomercio.org.ar

In addition, it provides that a representative in the country of destination performs stock control on products hosted by companies that subscribe through this program.

THE BENEFITS OF ACCESSING A LOGISTICS HUB:

- Reduce delivery times and avoid stock breakdowns.
- Improve the negotiating position in front of the client and the control of the business abroad, avoiding the intermediation of distributors that make the product more expensive.
- Consolidate shipments, reducing unit costs for export.
- Reducing minimum order quantities and speeding up and reducing the cost of sending samples.
- Condition products at destination according to the requirements of those markets (e.g., re-labelling or re-packaging).
- Delay the payment of nationalizing the goods until the purchase is made.

3. LOGISTIC HUBS WITH AGREEMENT

The Agencia Argentina de Inversiones y Comercio Internacional (Argentine Investment and International Trade Agency) manages agreements with logistics operators that guarantee favorable access conditions for Argentine companies.

These agreements allow, for example, companies to have preferential tariffs regardless of the volume of the operation.

The basic services included are:

- Receipt of goods, clearance, declaration and customs inspection;
- Transport of the merchandise, loading and unloading of the container, entry and exit to the warehouse, and inventory management;
- Storage of dry, refrigerated and frozen products;
- Merchandise conditioning (label printing, labeling, repackaging, etc.);
- Product re-export;
- Showroom.

To date, the program has agreements in China, United Arab Emirates and Belgium.

3.1. ANTWERP, BELGIUM

Operator: Antwerp Cold Store

Description: Logistics cluster strategically located in the port of Antwerp, a few meters from the largest container terminal in the port and the border inspection point (BIP), where all sanitary controls are carried out. The company operates on a site of 36 thousand m2, including 16 thousand m2 of controlled temperature, with the capacity to store 8,500 pallets of frozen products and 7,500 pallets in refrigerated/ambient temperature. It offers solutions for importing into Europe, with direct deliveries of complete and/or partial containers to its warehouses or bonded warehouses. All incoming and outgoing products are scanned in connection with the Warehouse Management System, which ensures all operations.

Additional benefit: companies subscribing to the program will have access to free storage of up to 5 pallets of samples (at any temperature), one week's free storage for each shipment made and a 50% discount for the first month on dry, chilled and frozen products. In addition, it offers a showroom space free of charge for potential buyers.

Website: http://www.antwerpcoldstores.com/